

# GULFEAGLE SUPPLY

DISTRIBUTORS:  
ROOFING AND SHEET METAL PRODUCTS

Better Business Bureau Integrity Award Category I  
On behalf of J. Robert Roofing

To Whom It May Concern:

When Bob contacted me and told me he was up for an integrity award, it was no surprise to me. Bob is the most genuine and honest person I had ever met in the roofing industry. I first met Bob 13 years ago when he was just getting started. Previously, he had been working for another contractor who was retiring at the end of the season, and Bob decided he was going out on his own. Over the years I have seen Bob's business grow, but what never changed is the quality of work.

Being in roofing distribution as long as my family has, we are always asked to recommend a roofer. Whenever I am asked my first recommendation is Bob. When I refer Bob to a friend or family member I know there will never be issues. About seven years ago when my cousin needed a new roof I told him to call Bob. I remember my cousin calling me afterwards and thanking me for referring Bob, and telling me that he had already referred Bob to a friend. Several years later my cousin had moved and needed another roof. He called Bob and Bob told him that he was booked for the next two months. My cousin said that was no problem he was willing to wait. I believe Bob has done several roofs for members of the Bennett family; it appears he has become the family's roofer.


I recently had a conversation with one of our drivers and he asked me why we couldn't have more customers like J. Robert. I asked what he meant. He said, "Well, he is easy to work with at the job site and always polite, which is why when he calls my personal cell phone number at home I never mind."

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After 88 years in business my family decided to sell the A.H. Bennett Company to Gulfeagle Supply. While some long stand Bennett customers could not or would not adapt to change, Bob stuck with us during the acquisition. I like to think it is because when he started out he did not have a lot of trade references or long credit history, but we gave him a credit so he could get started. Although my relationship started with Bob at the A.H. Bennett Company, I am pleased that the relationship has remained at Gulfeagle today and for many years to come.

Sincerely,



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